# GHOSH KHANNA & CO. CHARTERED ACCOUNTANTS

L-2A, Hauz Khas Enclave, New Delhi-110016, India Phones: +91 (011) 2696 2981/2 Fax: +91 (011) 2696 2985 E-mail: gkc@vsnl.com website: www.gkcindia.com

#### **AUDITORS' REPORT**

#### THE MEMBERS OF NIIT GIS LIMITED

## **Report on the Financial Statements**

1. We have audited the attached Balance Sheet of **NIIT GIS LTD.** as at 31st March, 2013 and the related Profit and Loss Statement and Cash Flow Statement for the year ended on that date and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

2. Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments; the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- 5. In our opinion, and to the best of our information and according to the explanations given to us, the accompanying financial statements give the information required by the Act in the manner so required and give a true and fair view in conformative with the accounting principles generally accepted in India:

Branches:

CHARTERED COUNTANTS

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- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2013 and
- (b) In the case of the Profit and Loss Statement, of the Profit for the period of twelve months ended on that date.
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

- 6. As required by Companies (Auditors' Report)Order,2003,as amended by the Companies (Auditors' Report) (Amendment) Order,2004 (together 'the order') issued by the Central Government of India in terms of sub-section(4A) of section227 of The Companies Act,1956' of India (the 'Act') and on the basis of such checks of the books and records of the company as we considered appropriate and according to the information and explanations given to us, we further report that:
  - i.a. The Company is maintaining proper records showing full particulars Including quantitative details and situation of Fixed Assets.
  - b. The Fixed Assets have been physically verified by the management during the year, which in our opinion is reasonable having regard to the size of the company and its nature of assets and no discrepancies between the book records and physical assets have been noticed.
  - c. In our opinion and according to information and explanation given to us, a substantial part of fixed assets has not been disposed off by the company during the year.
  - ii.a. The stocks of the finished goods of the Company at all its locations have been physically verified by the management at reasonable intervals.
  - b. In our opinion procedure of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and nature of business.
  - c. The company is maintaining proper records of inventory and the discrepancies between the physical stocks and the book stocks have been properly dealt with and were not material.
  - iii. The Company has neither granted nor taken any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under Section 301 of the Act. Consequently, clauses (iii)(b), (iii)(c), (iii)(d), (iii)(f) and (iii)(g) of paragraph 4 of the Order are not applicable.
  - iv. In our opinion and according to the information and explanations given to us, having regard to the explanation that certain items purchased are of special nature for which suitable alternative sources do not exist for obtaining comparative quotations, there is an adequate internal control system commensurate with the size of the company and the nature of its business for the purchase of inventory, fixed assets and for the sale of services and goods.



- v. Purchase of goods and materials and sale of goods, material and services in pursuance of contracts or arrangements entered in the register maintained u/s 301 of the Companies Act, 1956 aggregating during the year to Rs. 5 Lacs or more in respect of each party have been made at prices which are reasonable having regard to the prevailing market prices (based on Transfer Pricing study carried out by the company under the Income Tax Act) for such goods, materials or services or the prices at which transactions of similar goods or services have been made with other parties. However, in case of purchase or sale of goods, materials or services of a specialised nature, it is not possible to compare the prices paid or received.
- vi. The Company's present internal audit system is commensurate with its size and nature of business.
- vii. The Central Government has not prescribed under section 209 (1) (d) of the Companies Act, 1956 for maintenance of Cost Records by the Company for any of its products.
- viii. The Company has regularly deposited, during the year, Provident Fund, Employee State Insurance, Income Tax, Custom Duty and other statutory dues with the appropriate authorities in India.
- ix. According to the information and explanation given to us there are no dues of Income Tax, Wealth Tax, Sales Tax, Custom Duty, Excise Duty and Cess, which have not been paid on account of any dispute. There is a demand of Rs.40,375,327 by the Income Tax department for the A.Y 2006-07 Rs.5,43,72,720/- for A.Y 2007-08 and 58,374,769/- for A.Y 2008-09 against which company has preferred an appeal to the Commissioner of Income Tax(Appeals) and demands set aside by CIT (A) matter now in departmental appeal at ITAT (Refer Note No. 17).

There is a demand of Rs.2,600,327 by the Income Tax department for the A.Y 2009-10 against which company has preferred an appeal to the Commissioner of Income Tax(Appeals)

The Central Excise, Chandigarh raised a demand of Rs.120,582,449 and equivalent amount of Rs.120,582,449 as penalty. The department has also imposed a penalty of Rs.1,000,000 personally to Financial Controller of the company. The company has received an unconditional stay order from the Excise Tribunal against the said order.

- x. The company has not accepted any deposits to which the provisions of section 58-A of the Companies Act, 1956 are applicable.
- xi. The company has no accumulated losses as at March 31, 2013 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- xii. According to the records of the company examined by us and the information and explanations given to us, the company has not defaulted in repayment of dues to any financial institution or bank or debenture holders as at the balance sheet date.



- xiii. The company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiv. The provisions of any special statute applicable to chit fund/nidhi/mutual benefit fund/societies are not applicable to the company.
- xv. In our opinion, the company is not a dealer or trader in shares, securities. Debentures and other investments.
- xvi. In our opinion and according to the information and explanations given to us, the company has not given any guarantee for loans taken by others from banks or financial institutions during the year.
- xvii. The company has not obtained any terms loans.
- xviii. On the basis of an overall examination of the balance sheet of the company, on our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for long-term investment.
- xix. The company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year.
- xx. The company has not issued any debentures hence clause(xix) of the order is not applicable to the company.
- xxi. The company has not raised any money by public issues during the year.
- xxii. During the course of our examination of the books and records of the company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the company, noticed or reported during the year, not have we been informed of such case by the management.
- xxiii. All other provisions of the Order are not applicable to the Company.
- 7. As required by section 227(3) of the Act we report that:
- a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, Profit & Loss Statement and cash flow Statement dealt with by this report are in agreement with the books of account;
- d) In our opinion, these accounts have been prepared in compliance with the applicable accounting standards referred to in sub-section (3C) of Section 211 of the Act;



e) On the basis of written representations received from the Directors as on 31st March, 2013 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March, 2013 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act; 1956.

For GHOSH KHANNA & CO. CHARTERED ACCOUNTANTS

ASHISH GHOSH PARTNER

Membership No.81732

Place: New Delhi Date: 6<sup>th</sup> May 2013



## Balance Sheet as at 31st March 2013

	PARTICULARS	Notes	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
I	EQUITY AND LIABILITIES			
1	Shareholders' funds Share capital Reserves and surplus	3 4	10,000,700 534,715,575	10,000,700 508,213,266
2	Non-current liabilities Long-term provisions	7	692,861	
3	Current liabilities Trade Payables Other current liabilities Short-term provisions	5 6 7	130,057,388 41,900,914 33,348,165	110,905,639 35,014,658 105,648,508
	TOTAL		750,715,603	769,782,771
П	ASSETS			
2	Non-current assets Fixed assets Tangible assets Intangible assets Deferred tax assets (net) Long-term loans and advances Other non-current assets Current assets Current investments Inventories Cash and bank balances Short-term loans and advances Trade receivables Other current assets	8 10 11 14 9 15 16 11 12 14	36,536,569 1,197,679 2,986,755 168,066,100 2,593,646 70,000,000 3,763,825 38,558,691 21,223,916 368,106,522 37,681,900	39,964,262 1,035,060 5,525,349 120,081,621 2,565,301 83,746,957 7,389,885 47,642,508 19,596,123 375,543,642 66,692,063
	TOTAL		750,715,603	769,782,77

The accompanying notes 1 to 26 referred to above form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our report of even date

For and on behalf of the Board Rojeen enoudro

Ashish Ghosh

Partner

Membership No. 81732 For and on behalf of

Ghosh Khanna & Co

Firm Registration No. 003366N

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Chartered Accountants

Arvind Thakur Director

DIN - 00042534

Rajesh C Mathur Director

DIN - 000471197

Place: New Delhi Date: 6th May 2013

## Statement of Profit & Loss for the year ended 31st March 2013

	PARTICULARS	Notes	Year ended 31st March 2013 Rs.	Year ended 31st March 2012 Rs.
	INCOME			t vi-dipl
I.	Revenue from Operations	19	771,817,935	872,065,389
II.	Other Income	20	13,017,756	20,358,511
III.	Total Revenue (I + II)		784,835,691	892,423,900
IV.	EXPENDITURE (Increase) / Decrease in Inventory Production, Development and Bought Out Packages Employee Benefits Expense Other Expenses Finance Costs Depreciation and Amortization Expenses	15 21 22 24 26 8	3,626,060 360,123,309 206,906,433 159,001,817	(1,785,039) 358,694,473 191,703,331 108,697,148 604,057 7,156,435
	Total Expenses		737,662,809	665,070,405
V.	Profit before tax (III- IV)		47,172,882	227,353,495
	Tax expense: (1) Current tax (2) Deferred tax (3) MAT Credit Entitlement		1,000,000 2,538,594 (1,000,000) 44,634,288	46,500,000 (1,277,056) (42,039,341) 224,169,892
VII.	Profit (Loss) for the year		44,034,200	224,109,872
VIII.	Earnings per equity share (Face Value Rs.10 each): (1) Basic (2) Diluted		44.63 44.63	224.15 224.15

The accompanying notes 1 to 26 referred to above form an integral part of the Profit and Loss Account

This is the Profit and Loss Account referred to in our report of even date

Ashish Ghosh

Partner

Membership No. 81732 For and on behalf of

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Ghosh Khanna & Co

Firm Registration No. 003366N

Chartered Accountants

Place: New Delhi Date: 6th May 2013 For and on behalf of the Board

Arvind Thakur Director

DIN - 00042534

Rajesh C Mathur Director

DIN - 000471197

#### NIIT GIS Limited Cash Flow Statement for the year ended 31st March 2013

			Year ended 31st March 2013 Rs.		Year ended 31st March 2012 Rs.
A.	CASH FLOW FROM OPERATING ACTIVITIES: Profit before Tax and share of Associates' profits but after exceptional items		47,172,882		227,353,495
	Adjustments for:				
	Depreciation and Amortisation	8,005,190		7,156,435	
	Interest Expenses	-		604,057	
	Interest Income	(248,802)		(198,787)	
	Profit/ (Loss) on Fixed Assets sold	(135,391)		19,246	
	Profit/ (Loss) from Investments	8,148,930		13,446,548	
	Miscellaneous Expenditure written off	•			
	Provision for Doubtful Debts	2,661,150		3,517,008	
	Provision for Doubtful Advances	25,226,622		•	
	Provision for slow / non-moving Inventory				
	Inventory Scrapped Dividend Income				
	Advances written off				
	Liabilities / Provisions no longer required written back	2215017		. 707 000	
	Provision for Gratuity & Compensated Absences	3,245,047		4,703,000	
	Foreign Exchange Adjustments	915,371	47.010.117	(153,740)	20.002.767
	Employees Stock Option Expenses		47,818,117		29,093,767
	Operating profit before working capital changes		94,990,999		256,447,262
	Add / (Less): (Increase)/ Decrease in operating working capital:	12101250			
	Trade Receivables	3,162,444		(93,209,426)	
	Loans and Advances & Other Current Assets	2,137,454		(44,386,205)	
	Inventories	3,626,060		(1,785,039)	
	Current Liabilities and Provisions	26,736,160	35,662,118	(22,270,069)	(161,650,739)
	Cash generated from operations		130,653,117		94,796,523
	Taxes paid (including TDS)  Net cash from Operating activities (A)		(47,966,185) 82,686,932		(69,827,155) 24,969,368
В.	CASH FLOW FROM INVESTING ACTIVITIES:				
	Purchase of Fixed Assets (including Capital Work-in-progress) Proceeds from sale of Fixed Assets		(4,604,725)		(29,067,736)
	Proceeds from sale of Mutual Funds		5,598,027		125,604,073
	Purchases of Mutual Funds		2,070,027		-
	Investment in Equity Shares in Subsidiary Companies				
	Dividend received				
	(Increase) / Decrease in Receivables on Sale on Investments				
	Interest Received		248,802		198,787
	Net cash used for Investing activities (B)	-	1,242,104		96,735,124
C.	CASH FLOW FROM FINANCING ACTIVITIES:		4,7-1,7-1		
	Working Capital / Short Term Borrowings (Net) Proceeds / (Payments) relating to Cash Credits (Net)				
	Term Loan raised/ (repaid) during the year				
	Working Capital Loan in Foreign Currency				
	Interest Paid (including financing charges on finance lease arrangements)		•		(604,057)
	Dividend Paid		(80,005,600)		(135,946,138)
	Dividend Tax Paid		(12,978,908)		(22,053,862)
	Government Grants received during the year  Net cash from / (used in) Financing activities (C)	-	(92,984,508)		(158,604,057)
	Net Increase/(Decrease) in Cash & Cash equivalents (A) + (B) + (C)		(9,055,472)		(36,899,565)
	Adjustment on account of Foreign Exchange Fluctuations				
	Cash and Cash equivalents as at the beginning of the year (Note 1)		50,207,809		87,107,374
	Cash and eash equivalents as at the end of the year (Note 1)		41,152,337		50,207,809
Notes:					
1	Cash and cash equivalents as on		31st March 2013 Rs.		31st March 2012 Rs.
	Cash, Cheques & Drafts (in hand) and Remittances in transit		20,307,788		11,941,837
	Balances with banks *		20,844,549		38,265,972
		-	41,152,337		50,207,809
2	The above Cash flow statement has been prepared under the indirect method as set out	t in Accounting Standard 3		-	

 ${\bf 2} \quad \text{The above Cash flow statement has been prepared under the indirect method as set out in Accounting Standard } {\bf 3}$ as notified under Section 211(3C) of The Companies Act, 1956.

3 The schedules from 1 - 23 form an integral part of the Cash Flow Statement.

4 Previous year figures, to the extent feasible, have been regrouped/recast wherever necessary to conform to the current year's classification

This is the Cash Flow Statement referred to in our report of even date,

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Ashish Ghosh
Partner
Membership No. 81732
For and on behalf of
Ghosh Khanna & Co

Firm Registration No. 003366N Chartered Accountants

Place : New Delhi Date: 6th May 2013

For and on behalf of the E

Arv nd Thakur Director

DIN - 00042534

Rajesti C Mathur Director

DIN - 000471197



#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The Financials Statements are prepared to comply in all material aspects with the applicable accounting principles in India, the applicable accounting standards notified under section 211(3C) of the Companies Act 1956 and the relevant provision of the Companies Act 1956.

#### i) Fixed Assets

Fixed Assets are stated at acquisition cost.

### ii) Depreciation and Amortization

Depreciation and amortization is provided on a pro-rata basis on the straight-line method over the estimated useful lives of the assets determined as follows: -

Vehicles	10 years 6 months
Plant and Machinery- Computers and Peripherals	2-5 years
All other assets	Rates prescribed under schedule XIV to the Companies Act, 1956

## iii) Impairment of Assets

All assets other than inventories, investments and deferred tax asset, are reviewed for impairment, wherever events or changes in circumstances indicate that the carrying amount may not be recoverable. Assets whose carrying value exceeds their recoverable amount are written down to the recoverable amount.

#### iv) Revenue Recognition

## Software Products

Revenue from sale of products including sale of software user licenses are recognized when dispatch/delivery to the customer has occurred. In case of multiple element contracts involving products and services, revenue is recognized on proportionate completion basis except where individual components are separable products or services that can be dealt with on a standalone basis in which case revenue in respect of each component is recognized separately as per the terms of contract.

#### Software Services.

The revenue from time and material contracts is recognized on a man month basis. Revenue from fixed price contracts is recognized on proportionate completion method basis and foreseeable loss on the completion of contracts if any, is provided for

#### **Annual Maintenance Contracts**

Revenue from Annual Maintenance Contracts are recognized in relation to time elapsed on Straight line basis.



## v) Employee Benefits

#### a) Retirement Benefit Plans:

#### - Provident Fund

The company has obtained permission dated 13<sup>th</sup> August 2009 from the office of Regional Provident Commissioner, New Delhi for participation into NIIT Technologies Limited Employees Provident Fund Trust. Accordingly the company has started making Provident Fund contribution to the Trust benefit from 1<sup>st</sup> August 2009. It is a defined benefit plan to the extent that the Company has an obligation to make good the shortfall, if any, between the return from the investment of the Trust and interest rate notified every year by the Government. The Company's obligation in this regard is determined and provided for if the circumstances indicate that the Trust may not be able to generate adequate returns to cover the interest rates notified by the Government.

The Company made defined contribution to Regional Provident Fund Commissioner w.e.f. 1<sup>st</sup> October 2005 till 31<sup>st</sup> July 2009 in respect of Provident Fund. The Company does not have any further obligation in this respect.

For the period up to 30<sup>th</sup> September 2005, the Company made contribution to NIIT Limited Employees' Provident Fund Trust (NIIT Limited Trust) established for the purpose of Provident Fund by NIIT Limited which is a defined benefit plan to the extent that the Company has an obligation to make good the shortfall, if any, between the return from the investment of the Trust and interest rate notified every year by the Government. The Company's obligation towards any possible shortfall is actuarially determined and provided for. The company is in the process of completing the formalities of transferring the accumulated balances of Corpus of NIIT Limited Trust as relatable to NIIT GIS Limited to the NIIT Technologies Limited Employees' Provident Fund Trust.

The Company's contribution towards provident fund is charged to Profit and Loss Account..

## - Superannuation

The Company has made defined contribution to a Trust established for the purpose by NIIT Technologies Limited. The Company has no further obligation beyond its monthly contributions.

#### Gratuity

Gratuity is a post employment defined benefit plan. The liability recognized in the balance sheet in respect of gratuity is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuary using the projected unit credit method. Actuarial gains and losses arising from changes in actuarial assumptions are charged or credited to the Profit and loss account in the year in which such gains or losses arise.

## b) Compensated absences

Liability in respect of compensated absences is provided both for encashable leave and those expected to be availed based on actuarial valuation, which considers undiscounted value of the benefits expected to be paid/availed during the next one year and appropriate discounted value for the benefits expected to be paid/availed after one year.



## vi) Foreign Currency Transaction

Transactions in foreign currency are booked at standard rates determined periodically, which approximate the actual rates, and all monetary assets and liabilities in foreign currency are restated at the year-end. Gain/Loss arising out of fluctuations on realization/payment or restatement is charged/credited to the profit & loss account.

#### vii) Leases

Lease rental is respect of operating lease arrangements are charged to expense on a straight line basis over the term of the related lease arrangement.

## viii) Taxation

Tax expense comprising of both current tax and deferred tax is included in determining the net results for the year. Deferred tax reflects the effect of temporary timing differences between the assets and liabilities recognized for financial reporting purposes and the amounts that are recognized for current tax purposes. As a matter of prudence deferred tax assets are recognized and carried forward only to the extent, there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. Current tax is determined based on the provisions of Income-tax Act, 1961.

Minimum Alternative Tax (MAT) credit asset is recognized in the Balance Sheet where it is likely that it will be adjusted against discharge of the tax liability in future.

## ix) Provisions and contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that probably will not require an outflow of resources or where a reliable estimate of the obligation cannot be made.

#### x) <u>Inventory</u>

Inventory is carried at lower of cost or Net realizable value.

#### 2. OTHER NOTES:

#### (i) Earnings per Share:

	2012-13	2011-12
Profit Attributable to Shareholders (Rs.)	44,634,288	224,169,892
Basic/Diluted average Equity Shares (Nos.)	1,000,070	1,000,070
Nominal Value of Equity Share (Rs.)	10	. 10
Basic / Diluted Earnings per share	44.63	224.15

#### Note

The company does not have any outstanding dilutive potential equity shares. Consequently, the basic and dilutive EPS of the company remains the same.

## (ii) EARNINGS IN FOREIGN CURRENCY

In the ships of the	2012-13	2011-12	
	(Rs.)	(Rs.)	
Software Services	80,484,536	53,053,882	

(iii) CIF VALUE OF IMPORTS

	2012-13 (Rs.)	2011-12 (Rs.)
Bought out packages / products & Raw Materials	3,702,943	28,932,727

## (iv) EXPENDITURE IN FOREIGN CURRENCY (Considered on accrual basis)

	2012-13 (Rs.)	2011-12 (Rs.)
Travel	12,083,224	8,931,368
Royalty (Net of TDS)	134,248,026	119,593,767
Others	15,806,027	158,324

## (v). RELATED PARTY TRANSACTION AS PER ACCOUNTING STANDARD 18:

- (a) Related parties relationship where controls exist Holding Company
  - (i) NIIT Technologies Limited, India

#### Fellow Subsidiaries

- (i) NIIT SmartServe Limited, India
- (ii) NIIT Technologies Limited, United Kingdom
- (iii) NIIT Technologies BV, Netherlands
- (iv) NIIT Technologies Pte Limited, Singapore
- (v) NIIT Technologies Ltd, Thailand
- (vi) NIIT Technologies Pty Ltd, Australia
- (vii) NIIT Technologies Co. Ltd , Japan
- (viii) NIIT Technologies GmbH, Germany
- (ix) NIIT Technologies AG, Austria
- (x) NIIT Technologies AG, Switzerland
- (xi) NIIT Technologies Inc, USA
- (xii) NIIT Technologies NV, Belgium
- (xiii) NIIT Insurance Technologies Limited, U.K (erstwhile ROOM Solutions Limited)
- (xiv) NIIT Technologies Limited, Canada
- (xv) NIIT Airline Technologies GmbH, Germany (Softec GmbH)
- (xvi) NIIT Technologies FZ LLC, Dubai
- (xvii) NIIT Healthcare Technologies Inc. USA



- (b) Other related parties with whom the company has transacted:
  - (i) Parties of whom the company is an associate:
    - NIIT Limited, India
    - Environmental Systems Research Institute, Inc. USA
  - (ii) Key managerial Personnel
    - Rajesh C Mathur

(c) Details of transaction with related parties on an arms length basis.

(Amount in Rs.)

Nature of	Holding	Parties to	Key	Total
Transaction	Company and	whom	Managerial	
	Fellow	company is an	personnel	
	Subsidiaries	associate		
Sale of Goods	NIL	NIL	NIL	NIL
	(NIL)	(NIL)	(NIL)	(NIL)
Purchase of Goods	NIL	9,850,158	NIL	9,850,158
(Note 2)	(NIL)	(58,915,300)	(NIL)	(58,915,300)
Payment of	NIL	118,635,794	NIL	118,635,794
Royalty/Other Ser.	(NIL)	(146,372,591)	(NIL)	(146,372,591)
(Note 3)				
Rendering of	61,988,011	NIL	NIL	61,988,011
services/Sale of	(26,321,397)	(1,663,298)	(NIL)	(27,984,695)
software				
(Note 4)				
Receiving of	6,615,243	NIL	NIL	6,615,243
services	(5,794,794)	(NIL)	(NIL)	(5,794,794)
(Note 5)				
Transfer of	48,047,357	914,532	NIL	48,961,889
expenses from	(35,380,798)	(2,021,958)	(NIL)	(37,402,756)
(Note 6)				
Transfer of	737,164	NIL	NIL	737,164
expenses to	(1,497,135)	(NIL)	(NIL)	(1,497,135)
(Note 7)				
Remuneration	NIL	NIL	5,770,282	5,770,282
	(NIL)	(NIL)	(5,904,588)	(5,904,588)
Total	117,387,775	129,400,484	5,770,282	252,558,541
	(68,994,124)	(208,973,147)	(5,904,588)	(283,871,859)

## (d) Details of balances with related parties as at year end

Amount in Rs.

			11	mount in 143.
Nature of	Parent	Parties to	Key	Total
Transaction	Company and	whom	Managerial	
	Fellow	company is an	personnel	
	Subsidiaries	associate		
Receivable (Note	22,046,500	1,496,968	NIL	23,543,468
8)	(14,449,261)	(1,663,298)	(NIL)	(16,112,559)
Payable (Note 9)	11,866,876	2,274,404	2,666	14,143,946
	(21,726,508)	(5,395,714)	(4,969)	(27,127,191)



- Notes: 1. Figure in parenthesis represents previous year's figure.
  - 2. Includes transactions for the year mainly with; Environmental Systems Research, Inc., USA Rs.9,850,158 (Previous year Rs.58,915,300)
  - 3. Includes transactions for the year mainly with; Environmental Systems Research, Inc., USA Rs.118,635,794 (Previous year Rs.146,372,591)
  - Includes transactions for the year mainly with;
     NIIT Technologies Inc., USA Rs.53,812,696 (Previous year Rs.15,649,983)
     NIIT Technologies Limited Rs.5,107,506 (Previous year Rs. 3,905,355)
     NIIT Technologies PTE Ltd., Singapore Rs.3,067,809 (Previous year Rs.6,766,059)
     NIIT Limited Rs.NIL (Previous year Rs.1,663,298)
  - 5. Includes transactions for the year mainly with; NIIT Technologies Limited Rs.5,598,036 (Previous year Rs.5,794,794) NIIT Smart Serve Limited Rs.1,017,207 (Previous Year Rs.NIL)
  - 6. Includes transactions for the year mainly with;
    NIIT Technologies Limited Rs.44,528,075 (Previous year Rs.34,330,081)
    NIIT Smart Serve Limited Rs.NIL (Previous year Rs1,050,717)
    NIIT Technologies FZ LLC, Dubai Rs.3,519,282 (Previous year Rs. NIL)
    NIIT Limited, India Rs.914,532 (Previous year Rs.2,021,958)
  - 7. Includes transactions for the year mainly with;
    NIIT Technologies Limited Rs.737,164 (Previous year Rs. 500,277)
    NIIT Technologies Pte Limited, Singapore Rs.NIL (Previous year Rs.996,858)
  - Includes balances mainly with;
     NIIT Technologies Limited Rs.4,380,453 (Previous year Rs.3,603,472)
     NIIT Technologies Inc., USA Rs.14,598,238 (Previous year Rs.3,673,146)
     NIIT Technologies Pte Limited, Singapore Rs.3,067,809 (Previous year Rs.7,172,643)
     NIIT Limited, India Rs.1,496,968 (Previous Year Rs.1,663,298)
  - 9 . Includes balances mainly with;
    NIIT Technologies Limited Rs.8,009,774 (Previous year Rs.21,510,395)
    NIIT Smart Serve Limited Rs.337,820 (Previous Year Rs.216,113)
    NIIT Technologies FZ LLC, Dubai Rs.3,519,282 (Previous year Rs. NIL)
    NIIT Limited, India Rs.2,251,986 (Previous year Rs.3,768,271)
    Environmental Systems Research Institute, Inc. Rs.22,418 (Previous year Rs.1,627,443)
    Rajesh C Mathur Rs.2,666 (Previous year Rs. 4,969)
- (vi). Employee Benefits:

The company has calculated the various benefits provided to employees as under:

- A. Defined Contribution Plans
  - a) Provident Fund.
  - b) Superannuation Fund.



During the year the Company has recognized the following amounts in the Statement of Profit and Loss:-

	2012-2013	2011-2012
Employers Contribution to Provident Fund.*	3,678,153	3,026,635
Employers Contribution to Superannuation Fund.*	864,437	841,481

#### B. State Plans

a) Employers Contribution to Employee State Insurance.\*

b) Employers Contribution to Employee's Pension Scheme 1995.\*

During the year the Company has recognized the following amounts in the Profit and Loss account:-

<u>2012-2013</u>	2011-2012
Employers Contribution to Employee State Insurance.* 153,242	2 146,401
Employers Contribution to Employee's Pension Scheme 1995.* 1,552,589	1,437,241

\* Included in Contribution towards Provident and Other Funds under Personnel Expenditure (Refer Note 22)

#### C. Defined Benefit Plans

#### a) Provident Fund:

An actuarial analysis of the interest earning of the Provident Fund Trust to whom the company had made contribution was carried out by an independent actuary. The actuary has recommended that no additional provision is required considering overall interest earning, cumulative surplus and present statutory rate of interest. Accordingly no additional provision in respect of provident fund liability is considered necessary.

- b) Contribution to Gratuity Funds Employee's Gratuity Fund
- (vii). The dominant source of risk and returns of the enterprise is considered to be the business in which it operates viz software solutions. Being a single business segment Company, no primary segment as per Accounting Standard -17 Segmental Reporting information is being provided. The secondary segment information in relation to the geographies is as follows:

Particulars	Revenue from by location o		Carrying amoun	_	Addition to	o fixed assets
	31.03.2013	31.03.2012	31.03.2013	31.03.2012	31.03.2013	31.03.2012
India	691,333,400	819,733,812	725,897,644	744,707,113	5,340,780	29,098,666
America	54,278,929	16,962,077	15,064,472	4,407,006	Nil	Nil
Europe	471,231	Nil	471,231	Nil	Nil	Nil
Asia Pacific	9,762,436	7,844,668	3,152,624	7,530,470	Nil	Nil
Middle East	15,971,940	27,524,832	9,394,707	13,138,182	Nil	Nil
Total	771,817,936	872,065,389	753,980,678	769,782,771	5,340,780	29,098,666



(viii). All operating leases entered into by Company are cancelable on giving notice of 1 to 3 months. Aggregate expenditure in respect of operating lease amounts to Rs 2,262,226 (Previous year Rs.2,058,000)

#### (ix). Investments:

During the period the Company acquired and sold units of mutual funds on various dates as per detail below:

Scheme	As on 1st	April 2012	No. of	Purchase	No. of	Sale Value	As on 31st 1	March 2013	
	No. of	Value of	units	value	units sold	(Rs)	No. of	Value of	Market
	Units at	units in	purchased	(Rs)			units in	units in	value of
	the	hand at the					hand at	hand at	units in
	beginnin	beginning					the year	the year	hand
	g of the	of the year					end at	end at cost	(Rs)
	year	(Rs)					cost	(Rs)	
QIP/FMP:								1171	
Reliance QIP Series I-Growth	3,018,864	43,746,957			3,018,864	44,156,314			
Liquid Scheme :									
Kotak Floater Long Term - Growth	2,561,049	40,000,000			2,561,049	43,961,431			
HDFC Cash Mgm Fund-Growth			422,770	10,000,000			422,770	10,000,000	10,856,153
HDFC Cash Mgm Fund-Growth			422,770	10,000,000			422,770	10,000,000	10,856,153
Rel. Money Manager - Growth			29,980	44,156,314	29,980	44,237,906			
Rel. Money Manager - Growth			6,742	10,000,000	6,742	10,620,429			
Rel. Money Manager - Growth			6,742	10,000,000	6,742	10,620,429			
Kotak Floater Long Term - Growth			579,566	10,000,000	579,566	10,301,722			
Kotak Floater Long Term - Growth			579,566	10,000,000	579,566	10,632,596			
Kotak Floater Long Term - Growth			578,005	10,000,000	578,005	10,054,275		figure	Literation of
Rel. Money Manager - Growth			3,361	5,000,000	3,361	5,016,802			
Templeton Ultra Short Bond			703,443	10,000,000	703,443	10,544,465			
Templeton Ultra Short Bond			703,443	10,000,000			703,443	10,000,000	10,626,416
Kotak Floater Long Term - Growth			568,398	10,000,000	568,398	10,427,720	g in the		
Rel. Money Manager - Growth			6,609	10,000,000	6,609	10,411,776	TOTAL CONTRACTOR		
Templeton Ultra Short Bond			701,479	10,000,000			701,479	10,000,000	10,596,748
HDFC Cash Management Fund-Gr			411,678	10,000,000			411,678	10,000,000	10,571,327
Templeton Low Duration Fund-Gr			810,333	10,000,000	RANK WINDS VAN		810,333	10,000,000	10,289,937
Kotak Floater Long Term - Growth			548,700	10,000,000	548,700	10,066,338			
Rel. Liquid Fund –Treasury Plan			3,539	10,000,000			3,539	10,000,000	10,104,874
TOTAL	5,579,913	83,746,957	7,087,124	209,156,314	9,191,025	231,052,203	3,476,012	70,000,000	73,901,608
Previous Year	13,643,141	222,797,578	17,202,858	465,856,307	25,266,086	618,353,474	5,579,913	83,746,957	87,557,626

#### (x). TAXATION

## **CURRENT TAX**

The Company avails deduction under the provisions of section 80 IC of the Income Tax Act, available to certain undertakings or enterprises setup in certain special category States. The current tax charge during the year relates to Minimum Alternate Tax under section 115 JB, part of which is expected to be recovered in future years. Accordingly amount aggregating to Rs.947.00 Lacs (including 10 Lacs for the Financial Year 2012-13 Rs.419.57 lacs for Financial Year 2011-12, Rs.105.48 lacs for Financial Year 2010-11, Rs.167.95 lacs for Financial Year 2009-10, Rs.53.61 lacs for Financial Year 2008-09, Rs.123.28 lacs for Financial Year 2007-08 and Rs.67.11 lacs for the Financial Year 2006-07) has been recognized as MAT credit entitlement in these accounts.

(xi). Previous year figures have been regrouped / recast wherever necessary to conform to current year's classification.

3	SHARE CAPITAL	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
	Authorised 2.000.000 Equity Shares of Rs.10/- each (Previous year 2.000.000 Equity Shares of Rs. 10/- each)	20.000.000	20.000.000
	Issued 1.000.070 Equity Shares of Rs. 10/- each (Previous year - 1.000.070 Equity Shares of Rs. 10/- each)	20.000.000 10.000.700 10.000.700	20.000.000 10.000.700 10.000.700
	Subscribed and fully paid 1.000.070 Equity Shares of Rs. 10/- each (Previous year - 1.000.070 Equity Shares of Rs. 10/- each)	10.000.700	10,000,700
		10,000,700	10,000,700

3.1	Reconciliation of the number of shares outstanding	31st March 2	013	31st Ma	rch 2012
		No. of shares	Value Rs.	No. of shares	Value Rs.
	Eauity Shares Shares outstanding at the beginning of the year Shares Issued during the year Shares bought back during the year	1.000.070	10.000.700	1.000.070	10.000,700
	Shares outstanding at the end of the year	1,000,070	10,000,700	1,000,070	10,000,700

# 3.2 Note on rights, preferences and restrictions attaching to each class of shares including restrictions on the distribution of dividends and the Rights, preferences and restrictions attached to shares:-

**Equity Shares:** The company has one class of equity shares having a par value of Rs. 10/- per share. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

3.3	Shares in respect of each class in the coampany held by	Name of the company	Class of shares Equity/ Preference	As at 31st March 2013	As at 31st March 2012
				No. of shares	No. of shares
	Holding company	NIIT Technologies Limited	Equity	890,000	890,000
	Ultimate holding company				
	Subsidiaries of holding company;				
	Subsidiaries of ultimate holding company;				
	Associates of holding company			dwilliam .	
	Associates of ultimate holding company				

3.4	Shares held by each shareholder holding more than 5% shares	31st March 20	13	31st Marc	ch 2012
		% of holding	No. of shares	% of holding	No. of shares
	Equity Shares				
	Environmental Systems Research Institute Inc, USA	10%	100,000	10%	100,000
	Total	10%	100,000	10%	100,000



4	RESERVES AND SURPLUS	31s	As at t March 2013	31s	As at t March 2012 Rs.
	General Reserve (Note 1 below) As per Last Balance Sheet Less: General Reserve of Associates Add: Transferred from Profit and Loss Account	163,624,608 4,463,429	168,088,037	141,207,619 - 22,416,989	163,624,608
	Profit & Loss Account Balance Brought Forward from Previous year Add: Current Year Profit / (Loss) attributable to Share Holders Less:- Proposed Dividend on Equity Shares Corporate Dividend Tax Transferred to General Reserve Transferred to/ (from) Debenture Redemption Reserve Share in Corporate Dividend Tax of Associates	344,588,658 44,634,288 15,601,092 2,530,887 4,463,429	366,627,538	235,820,263 224,169,892 80,005,600 12,978,908 22,416,989	344,588,658
		_	534,715,575	_	508,213,260

# Notes:



<sup>1</sup> General Reserve above represents General Reserve as per the Indian Companies Act, 1956 in respect of Indian Companies.

	Non Cu	irrent	Curr	ent
5 Trade Payables	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
- Due to Micro Enterprises and Small Enterprises		-	130,057,388	110,905,639
- Due to Others	-	- 1	130,057,388	110,905,639
		Market Constitution of the		

	Long Term	Liabilities	Current L	iabilities
6 OTHER LIABILITIES	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
Current Maturities of Long Term Borrowings				
Interest accrued but not due on borrowings				-
Interest accrued and due on borrowings				
Unpaid dividends				•
Unclaimed fractional share payment			-	•
Security Deposits Payable	-			
Deferred Revenue	-	And the second second	5,162,055	3,870,071
Advances from Customers			1,099,679	1,560,750
Other Payables			35,639,180	29,583,837
Other rayables	Line - I		41,900,914	35,014,658

7 Provisions	LONG-7	TERM	SHORT-	TERM
/ I TOVISIONS	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
Provision for employee benefits : Provision for Gratuity Provision for Compensated Absences	692,861		15,216,186	12,664,000
Others: Proposed dividend Provision for Corporate Dividend Tax			15,601,092 2,530,887	80,005,600 12,978,908
	692,861	-	33,348,165	105,648,508



		GROSS	BLOCK		DEPRE	DEPRECIATION	AND AMORTISATION	SATION	NET B	(Amount in Ks.) BLOCK
Description of Assets	Cost As on 01.04.2012	Additions during the year	Additions during Sales / Adj. during the year	Total as on 31.03.2013	As on 01.04.2012	For the year	Sales / Adj. during the year	Total as on 31.03.2013	As on 31.03.2013	As on 31.03.2012
i) Tangible										
Plant & Equipment										•
- Plant & Machinery	30,257,092	814,448		31,071,540	2,710,160	3,510,588	,	24,702,787	6,368,753	9,064,893
								and the contract of the contra		10,021,021
Furniture & Fixtures -Owned	5,880,302	1,932,154		7,812,456	2,590,415	1,299,875		3,890,290	3,922,166	3,289,887
Vehicles	14,095,817	1,083,953	2,619,665	12,560,105	4,538,289	1,037,284	2,019,001	3,556,572	9,003,533	9,557,528
Sub Total (a)	70,995,325	4,409,291	2,619,665	72,784,951	31,031,063	7,236,320	2,019,001	36,248,382	36,536,569	39,964,262
<u>ii) Intangible</u> Computer Software	5,549,766	931,489		6,481,255	4,514,706	768,870		5,283,576	1,197,679	1,035,060
; ;	))	007 160		220 1017	OF 1 2 2	010 071		S. E. C.		
Sub Iotal (b)	5,549,760	931,489		6,481,255	4,514,700	/68,8/0	•	9,283,576	1,197,679	1,035,060
Total (a+b)	76,545,091	5,340,780	2,619,665	79,266,206	35,545,769	8,005,190	2,019,001	41,531,958	37,734,248	40,999,322
Previous Year	48,622,126	29,098,666	1,175,701	76,545,091	29,514,859	7,156,435	1,125,525	35,545,769	40,999,322	19.107.267



	Curi	rent	
INVESTMENTS	As at		As at
	31st March 2013		31st March 2012
	Rs.		Rs.
SHORT TERM, NON TRADE [UNQUOTED] In Mutual Funds	70,000,000		83,746,957
	70,000,000		83,746,957



# 10 Deferred Tax Asset (net)

Rs.

			RS.
	Opening	Charged/	Closing
Deferred Tax Assets/Liabilities	As on	(Credited) to	As on
	01.04.2012	Profit & Loss	31.03.2013
Deferred Tax Liabilities:			WILLIAM TO THE REAL PROPERTY OF THE PERTY OF
a) Tax impact of difference between carrying amount of fixed assets in the		A STATE OF THE STA	
financial statements and as per the income tax calculation.	-733,718	218,975	-514,743
Total (A)	-733,718	218,975	-514,743
Deferred Tax Assets:		r are	
a) Tax impact of expenses charged in the financial statements but allowable			
as deductions in future years under income tax:		4574100	
-Provision for doubtful debts and advances	4,530,558	-4,449,826	80,732
-Provision for Inventory		Table 9	
-Provision for Compensated Absences, Bonus, Gratuity and other timing	1 720 500	1 (02 257	2 420 766
differences	1,728,509	1,692,257	3,420,766
-Deferred Income on sale and lease back transaction		Vir data entre de	
-Provision for Employee Reimbursements on claim basis	_	-2018	
Total (B)	6,259,067	-2,757,569	3,501,498
Net Deferred Tax (Liabilities) / Assets (A+B)	5,525,349	-2,538,594	2,986,755
Previous Year		SERVICE AL	

Deferred Tax Assets and Liabilities are being offset as they relate to taxes on income levied by the same governing taxation laws.



			Long	Term	Short	Term
11	LOANS AND ADVANCES		As at 31st March 2013	As at 31st March 2012	As at 31st March 2013	As at 31st March 2012
			Rs.	Rs.	Rs.	Rs.
i)	Security Deposits Receivable (refer note below)					
	Unsecured, considered good Unsecured, considered doubtful		2,307,273	2,288,979	•	
	Less: Provision for doubtful security deposits		<u>-</u> -	_		
		(A)	2,307,273	2,288,979	-	7.71
ii)	Advances recoverable in cash or in kind Unsecured, considered good Unsecured, considered doubtful			-	21,223,916	19,596,123
	Onsecured, considered dodottui					
	Less: Provision for doubtful advances				-	
		(B)		-	21,223,916	19,596,12
iii)	Other Advances					
a)	Advance payment of Fringe Benefit Tax		1,878,589	1,878,589		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	Less: Provision for Fringe Benefit Tax		(1,878,589)	(1,878,589)	- 1-60/12/19/19	
				77-10/91 (02-58)	-	-
b)	Advance Tax		295,358,827	247,392,642		
-,	Less : Provision for Tax		(224,300,000)	(223,300,000)		
			71,058,827	24,092,642	-	
c)	MAT Credit entitlement					
C)	- Opening Balance - Reversal of MAT credit		93,700,000	51,660,659		
	- Reversal of MAT credit - Created during the Year		1,000,000	42,039,341		
	- Created during the Teas	t	94,700,000	93,700,000		-
				115 500 (12		
		(C)	165,758,827	117,792,642	-	
		B+C)	168,066,100	120,081,621	21,223,916	19,596,12



	Current	Current		
Trade Receivables	As at	As at		
	31st March 2013	31st March 2012		
	Rs.	Rs.		
Trade receivables outstanding for a period exceeding six		1		
months from the date they are due for payment				
Unsecured, considered good	57,584,804	47,546,188		
Unsecured, considered doubtful	2,661,150	45,137,762		
Less: Provision for doubtful debts	(2,661,150)	(45,137,762)		
	57,584,804	47,546,188		
Other Trade Receivables				
Unsecured, considered good	310,521,718	327,997,454		
Unsecured, considered doubtful	-	-		
The state of the s				
Less: Provision for doubtful debts	-	-		
	310,521,718	327,997,454		
	368,106,522	375,543,642		

	Current	
13 Provision for Doubtful Debts	As at	As at
	31st March 2013	31st March 2012
	Rs.	Rs.
Opening Provision	45,137,762	46,341,728
Add: Additional Provision Created	20,030,955	2,795,858
Add: Balances transferred from an associate company		
Less: Provision written back	3,763,251	3,999,824
Less: Provision utilised	58,744,316	
Closing Provision	2,661,150	45,137,762



# NIIT GIS LIMITED

		Non Cu	urrent	Curi	ent
14	OTHER ASSETS	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
	Non Current Bank Balances (Re Unbilled revenue	2,593,646	2,565,301	- 37,313,356	- 66,518,914
	Interest Receivable Other Receivables	-	-	368,544	173,149
		2,593,646	2,565,301	37,681,900	66,692,063



15 Inventories	As at 31st March 2013 Rs.	As a 31st March 2012 Rs
As at the end of the year Raw Material Traded Goods Finished Goods	582,815 2,678,449 502,561 3,763,825	285,599 6,719,251 385,034 7,389,884
As at the beginning of the year Raw Material Traded Goods Finished Goods	285,599 6,719,251 385,035 7,389,885	190,100 4,969,05 445,69 <b>5,604,84</b>
(Increase) / Decrease in Inventory	3,626,060	(1,785,03

		Non C	urrent	Current	
16	Cash and Bank Balances	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.	As at 31st March 2013 Rs.	As at 31st March 2012 Rs.
	Cash and cash equivalents:				
	Balance with banks Current Accounts Bank deposits with original maturity of 3 months or less Cash on hand Cheques, drafts on hand			18,250,903 - - 20,307,788	35,700,6 - 28,5 11,913,3
	Cheques, arans on mana			38,558,691	47,642,5
	Other bank balances:  Bank deposits:  With original maturity of more than 3 months and upto 12 months  With original maturity of more than 12 months  [Includes Rs. 2,593,646 (Previous year Rs. 2,565,301) pledged as margin money]	2,593,646	2,565,301	-	
	Dividend Accounts			2	
		2,593,646	2,565,301	-	
		2,593,646	2,565,301	38,558,691	47,642,
	Amount disclosed under non-current assets (Note14)	(2,593,646)	(2,565,301)		
		-	-	38,558,691	47,642,

## 17 Contingent Liabilities

- (a) Bank Guarantees at the period end Rs.5,904,555 (Previous year Rs.2,920,155)
- (b)The Income Tax department has raised a demand of Rs.40,375,327 for A.Y 2006-07 primarily on account of disallowence of claim u/s 80IC of the Income Tax Act 1961. The company has preferred an appeal to the Commissioner of Income Tax (Appeal) and demands set aside by CIT (A) matter now in departmental appeal at ITAT.
- (c) The Income Tax department has raised a demand of Rs.54,372,720 for A.Y 2007-08 primarily on account of disallowance of claim u/s 80IC of the Income Tax Act, 1961. The company has preferred an appeal to the Commissioner of Income Tax (Appeals) and demands set aside by CIT (A) matter now in departmental appeal at ITAT.
- (d) The income Tax Department has raised a demand of Rs. 58,374,769 for the Assessment year 2008-09, primarily on account of disallowance of claim u/s 80IC of the income Tax Act, 1961. The company has preferred an appeal to the Commissioner of Income Tax (Appeals) and demands set aside by CIT (A) matter now in departmental appeal at ITAT
- (e) The income Tax Department has raised a demand of Rs. 2,600,307 for the Assessment year 2009-10, primarily on account of disallowance of claim u/s 80IC of the income Tax Act, 1961. The company has preferred an appeal to the Commissioner of Income Tax (Appeals)
- (f) The Central Excise, Chandigarh raised a demand of Rs.120,582,449 and equivalent amount of Rs.120,582,449 as Penalty. The department has also imposed a penalty of Rs.1,000,000 personally to Financial Controller of the company on January 20, 2012. However GIS has been granted unconditional stay from CESTAT,New Delhi. The order of stay has been extended by the order of Tribunal dated 3rd August 2012 till further order since the appeal could not be heard by Tribunal in stipulated 180 days

#### 18 Proposed Dividend

Dividend proposed of Rs.15,601,092 (Rs.15.60 per Equity Share)



19	Revenue from Operations	Year ended 31st March 2013 Rs.	Year ended 31st March 2012 Rs.
	Sale of Products : Computer Software & Hardware	565,308,621	672,370,616
	Sale of Services	206,509,314	199,694,773
		771,817,935	872,065,389

		Year ended	Year ended
20	Other Income	31st March 2013	31st March 2012
		Rs.	Rs.
	Interest Income	248,802	198,787
	Profit on sale of Long Term Investments (Net)	-	•
	Profit on sale of Current Investments (Net)	8,148,930	13,446,548
	Gain on Sale of Fixed Assets (Net)	-	19,246
	Gain on foreign currency translation and transaction (net)	<u> </u>	
	Other non-operating income (net of expenses)	4,620,024	6,693,930
		13,017,756	20,358,511

		Year ended	Year ended
21	Production, Development and Bought Out Packages	31st March 2013	31st March 2012
	Todaedon, Development and Dought of the Assays	Rs.	Rs
(	COGS - Education & Training Material		665,924
	nternal Production Offset	-720,099	-96,90
1	Cost of Goods Sold		39,03
	Cost of Goods Gold - Software	29,458,538	75,906,94
	Cost of Goods Sold - Services	39,259,589	26,095,51
	Production Consumable	1,079,978	748,64
1	Professional Services Expenses for Production	114,162,163	98,452,46
	Hiring Expenses for Production	4,413,434	3,175,20
	Equipment Hiring - Non Production	78,871	266,32
	Royalties	175,233,750	150,702,32
	Computer Room Consumables	304,384	48,38
	Dispatch/Shipping Costs	458,506	898,74
		20,255	6,824
	Packing Material Costs Increase / (Decrease) in Inventory	-3,626,060	1,785,03
1	increase / (Decrease) in inventory		
		360,123,309	358,694,47



22	Employee Benefits Expenses	Year ended 31st March 2013 Rs.	Year ended 31st March 2012 Rs.
	Salaries and Benefits	195,727,730	181,742,633
	Contribution to Provident and Other Funds	8,520,102	6,279,118
	Welfare and Other expenses	2,658,601 206,906,433	3,681,580 191,703,331

# 23 Disclosure of AS 15

Disclosures as per actuarial report of independent actuary:

Amount of obligation as at the year end and is determined as under:

Description	Year ended 31st March 2013	Year ended 31st March 2012
	(Rs. In '000)	(Rs. In '000)
Present value of obligation as at the beginning of the year	4,410.53	3,223.00
Interest Cost	341.72	256.86
Current Service Cost	1,201.50	818.26
Benefit paid	(659.42)	(103.85)
Actuarial (gain) / loss on obligations	1,261.49	216.26
Present value of obligation as at the end of the year	6,555.82	4,410.53

Change in Plan Assets:

Description	Year ended 31st March 2013 (Rs. In '000)	Year ended 31st March 2012 (Rs. In '000)
Plan assets at the beginning at fair value	4,446.57	3,320.56
Expected return on plan assets	454.31	340.79
Contributions	1,696.69	911.77
Benefit paid	(659.42)	(103.85)
Actuarial gain / (loss) on plan assets	(75.19)	(22.70)
Present value of obligation as at the end of the year	5,862.96	4,446.57

Amount of the obligation recognized in the Balance Sheet:

Description	Year ended 31st March 2013 (Rs. In '000)	Year ended 31st March 2012 (Rs. In '000)
Present value of the defined benefit obligation at the end of the year	6,555.82	4,410.53
Fair value of plan assets at the end of the year	5,862.96	4,446.57
Net Asset/(Liability) recognized in the Balance Sheet	-692.86	36.04

Amount of gratuity expense recognized in the Profit and Loss account:

Description	Year ended 31st March 2013 (Rs. In '000)	Year ended 31st March 2012 (Rs. In '000)
Current service cost	1,201.50	818.26
Interest Cost	341.72	256.86
Expected return on plan assets	(454.31)	(340.79)
Actuarial (gain) / loss recognized during the year	1,336.68	238.96
Total	2,425.59	973.29



## Investment details of plan assets:

The plan assets are maintained with Life Insurance Corporation Gratuity Scheme. The details of investment maintained by Life Insurance Corporation are not available with the company and have not been disclosed.

Principal actuarial assumptions at the balance sheet date:

Description	2012-13	2011-12
Discounting Rate	8.10%	8.60%
Expected Rate of return on plan assets	9.15%	9.15%

The estimates of the future salary increases considered in acturial valuation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market



4 Other Expenses	Year ended 31st March 2013 Rs.	Year ended 31st March 2012 Rs.
Freight and Cartage	458,506	898,745
Rent (net of recoveries)	32,876,065	23,816,295
Rates and Taxes	751,709	187,075
Power & Fuel	6,924,244	4,921,841
Communication	3,495,371	3,020,207
Legal and Professional	25,794,466	21,548,635
Traveling and Conveyance	35,309,478	29,373,833
Provision for Doubtful Debts	2,661,150	3,517,008
Bad Debts	25,226,622	
Insurance	1,945,366	1,290,304
Repairs and Maintenance		
- Plant and Machinery	1,035,775	818,868
- Buildings	39,000	17,195
- Others	5,603,137	3,507,664
Loss on Sale of Fixed Assets (Net)	135,391	
Loss on foreign currency translation and transaction (net)	1,331,290	3,110,975
Security and Administration Services	3,963,486	2,621,388
Miscellaneous Expenditure written off	•	
Bank Charges	659,566	871,859
Advertisement and Publicity	2,949,815	4,094,770
Other Marketing Expenses	5,710,201	3,818,447
Sundry Expenses	2,131,179	1,262,039
	159,001,817	108,697,148

		Year ended	Year ended
25	25 Payment to Auditors	31st March 2013	31st March 2012 Rs.
15		Rs.	
	Audit fee	600,000	600,000
	Tax Audit fees	100,000	100,000
	Reimbursement of expenses (including Service Tax)	- ·	80,373
		700,000	780,373

26 Finance costs	Year ended 31st March 2013 Rs.	Year ended 31st March 2012 Rs.
Interest Expense		604,057
		604,057

agliosh

Ashish Ghosh
Partner
Membership No. 81732
For and on behalf of
Ghosh Khanna & Co
Firm Registration No. 003366N
Chartered Accountants

For and on behalf of the Board

Arvind Thakur Director DIN - 00042534

Rajesh C Mathur Director

Director DIN - 000471197

Place: New Delhi Date: 6th May 2013